



Cutting Costs Without Cutting What Matters

How BSI resolved a high-cost claimant challenge for a school district without compromising a single element of care.

\$3.1M
saved since
joining BSI CORE

4 Years
of compounding
results

16
districts served by
the charter school

200
employees, one
plan design

THE CHALLENGE

Two goals most employers treat as a trade-off.

For a public charter school, every budget decision carries weight. In 2021, leadership asked for two things: control rising benefits costs, and protect the employee experience that retains great educators. BSI delivered both.

THE STRATEGY

1 BSI CORE: The Structural Foundation

Transitioning to BSI CORE gave this 200-person employer access to a collective, data-driven funding structure designed to leverage greater scale, stronger analytics, and collective purchasing power. Since 2021, that advantage has helped drive more than \$3.1 million in total savings.

2 Open Enrollment Reinvented

A hybrid model brought virtual and on-site support directly to employees—whether in classrooms, break rooms, or at home after hours.

3 Telemedicine: Better Access, Lower Costs

A dedicated telemedicine benefit brought affordable, convenient care to employees — reducing unnecessary ER visits, supporting attendance, and reinforcing a clear message: employee health matters.

4 Pharmacy: Ongoing Optimization

Continuous optimization and education empowered employees to make smarter healthcare decisions, from choosing generics to using care appropriately and selecting cost-conscious options.

Cost efficiency and employee experience are not opposing forces.

Over four years, BSI helped this charter school **save more than \$3.1 million** while building a benefits program employees actually engage with and trust.

Ready to build a benefits program that delivers for your people?
Connect with BSI for a no-obligation plan review.

[Schedule a No-Obligation Assessment](#)



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No lazy answers. No cookie-cutter plans. Make the switch to an independent firm.